



Daniel T. Desmond

Partner

Business Practice Group Chair

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OVERVIEW:

Dan is a business, finance and municipal attorney experienced in mergers and acquisitions (M&A), general business law, corporate governance and other types of business and finance transactions. He serves as the chair of the firm's [Business Practice Group](#). He also chairs the [Corporate Transparency Act Response Team](#) and the [PA Annual Report Response Team](#). Dan's transaction experience ranges from entity selection and formation to general contract review and drafting, as well as conventional, tax-exempt, venture capital and private equity lending transactions, as well as regulatory compliance matters. His experience across those varied fields allow clients to deal directly with him on nearly every aspect of a deal.

Dan's clients range from small and family-owned businesses and start-ups and entrepreneurs to public companies, financial institutions, nonprofits and government clients. He also regularly represent doctors, medical practices, dentists, dental practices, orthodontists, orthodontist practices, optometrists, optometrist practices in addition to other healthcare professionals in strategic transactions and corporate governance matters, including MSO/DSO transactions.

Dan also serves as the solicitor to municipal authorities, acting as their general counsel and handling a wide array of legal issues. As part of his finance practice, he also structures tax-exempt bonds and notes for public sector and nonprofit clients.

Furthermore, Dan assists with the firm's Practice Excellence initiative, working collaboratively with other attorneys to come up with creative, effective and cost-efficient solutions to our clients' ever-evolving challenges and needs.

A Lancaster native, Dan understands the needs of the community, and he's put that knowledge to work, both in representing local institutions and serving on the boards of nonprofit and community organizations.

Dan's commitment to client service has led to a wide array of recent transactional work in the fields of M&A, finance, municipal, regulatory and general business:

M&A

- Represented a group of shareholders in the \$130 million sale of their family-owned, national pet food ingredients manufacturer
- Counsel to management and private equity groups in the \$31 million sale of a thermal management solutions business
- Advised a regional municipal authority in its \$30 million purchase of a sewer system, including a related tax-exempt bond financing
- Represented a multinational hospitality services business in its \$5 million acquisition of a Mexican company
- Represented a regional municipal authority in its \$8.5 million purchase of a sewer system, including a related tax-exempt bond financing
- Advised a multinational company in several acquisitions in the biotech industry, including the \$4.5 million acquisition of a DNA design and gene synthesis business, \$2 million purchase of an analytical testing laboratory and \$1 million purchase of a stem cell transplant laboratory
- Represented a multinational company in several acquisitions in the engineering industry, including the \$5 million purchase of a GIS, GPS and remote sensing business
- Counsel to a private equity buyer in its \$3 million acquisition of a seasonal display business
- Advised a private equity investor in connection with its \$3 million investment in a security services business
- Represented a buyer in its \$2.5 million acquisition of a cybersecurity software business and intellectual property portfolio
- Counsel for a thermal management solutions business in multiple series of debt and equity offerings to private equity investors
- Represented both individual dentists and doctors and groups in the acquisitions and sales of several dental and medical practices
- Advised several regional banks in their acquisitions of community financial institutions

Finance

- Bond counsel in connection with a \$65 million tax-exempt conduit bond financing for a nonprofit senior living facility
- Borrower's counsel to a business in the live events industry in connection with a \$60 million loan
- Bond counsel in connection with a \$30 million tax-exempt bond financing for a municipal authority's treatment plant upgrade
- Borrower's counsel to the developers of a local downtown apartment project in connection with a \$15 million financing
- Bond counsel in connection with two tax-exempt bond financings totaling \$12 million for a borough's construction projects

- Bond counsel in connection with two tax-exempt financings totaling \$10 million for a water and sewer authority's construction and capital growth needs
- Bank counsel in connection with a \$10 million loan to a business in the live events industry
- Bond counsel in connection with a \$3.4 million tax-exempt conduit bond financing for a nonprofit healthcare facility
- Bond counsel in connection with a \$2 million tax-exempt conduit bond financing for a nonprofit educational institution

Municipal, Regulatory and General Business

- Advised two economic development nonprofits in a "first of its kind" agreement with a local government to obtain \$33 million in CARES Act funding and distribute it to local businesses affected by COVID-19, an agreement that has become the model document for other similar matters
- Represented a local nonprofit in an agreement with a local government to obtain \$1.3 million in CARES Act funding for tourism engagement
- Counsel to a Fortune 500 company with respect to Dodd-Frank, ESMA and other compliance regimes related to derivatives trading (swaps)
- Represented a publicly-traded financial institution in complying with the Bank Secrecy Act and Anti-Money Laundering regulations
- Advised an inventor in licensing of health and nutrition genetic analysis software
- Represented a solid waste authority in the negotiation of its independent plant operator agreement
- Provided general counsel services to several clients, including acting as solicitor to municipal clients and acting as in-house counsel in both a virtual and on-site capacity
- Represented a senior living nonprofit in the formation of a holding company to foster growth, affiliation and other opportunities
- Acted as antitrust counsel in connection with several transactions which required a Hart-Scott Rodino (HSR) filing

EDUCATION:

- Temple University Beasley School of Law, J.D.
- Millersville University, B.A., magna cum laude

ADMISSIONS:

- Pennsylvania
- U.S. District Court for the Eastern District of Pennsylvania

PRACTICE AREAS:

- Business
- Finance
- Real Estate
- Mergers & Acquisitions
- Corporate Transparency Act Response Team
- PA Annual Report Response Team

INDUSTRY GROUPS:

- Municipal
- Banking

COMMUNITY INVOLVEMENT:

Lancaster Safety Coalition

Board of directors

High Family Business Center

Peer Group Facilitator

Bent Creek Country Club

Board of directors (former member)

Leadership Lancaster

2015 graduate

Lancaster Creative Factory

Former vice president of the board of directors

Manheim Township Girls Youth Lacrosse

Coach

PRESENTATIONS:

- Featured speaker, Mayor Kim Bracey's Diverse, Minority Business Forum (October 2017)
- Swaps in Loan Transaction, Lendicon 2017 (March 2017)
- From Soup to Nuts: A Behind-the-Scenes Look at Acquiring a Sewer System, PMAA Annual Conference (August 2015)

CLERKSHIPS:

- Judicial Intern, Honorable Marjorie O. Rendell, Third Circuit Court of Appeals
- Judicial Intern, Honorable Eric L. Frank, U.S. Bankruptcy Court, Eastern District Of Pennsylvania

RELATED NEWS:

- Corporate Transparency Act Update: Treasury Department Removes Penalties for U.S. Citizens and Businesses
March 4, 2025
- FinCEN Halts Fines for Corporate Transparency Act Reporting Deadlines, Filing Requirement Remains in Effect
February 28, 2025
- Corporate Transparency Act Reporting Requirements Back in Effect After Last Remaining Nationwide Injunction Lifted
February 20, 2025
- Beneficial Ownership Information Reporting Still on Hold Despite Supreme Court Lifting Injunction on Corporate Transparency Act
January 24, 2025
- Barley Snyder Announces 2025 Practice Group Leadership Changes
January 9, 2025
- Corporate Transparency Act Halted Again Following New Fifth Circuit Decision
December 27, 2024
- Corporate Transparency Act's Injunction Overturned Deadline Extended Until January 13, 2025
December 24, 2024

- Texas Federal Court Halts Corporate Transparency Act Compliance Nationwide
December 4, 2024
- Corporate Transparency Act: Filing Deadline Fast Approaching
October 23, 2024
- Corporate Transparency Act Update: FinCEN Updates Subsidiary Exemption Criteria
October 22, 2024
- PA Annual Reporting: How to Know if it Affects Your Business and How to Prepare
September 19, 2024
- 2024 Delaware General Corporation Law Amendments Take Effect August 1
July 26, 2024
- Corporate Transparency Act Update: Dissolved Entities May Still Need to File Beneficial Ownership Reports
July 9, 2024
- FTC Sets New HSR Deal Reporting Thresholds for 2024
January 29, 2024
- The Corporate Transparency Act: What to Know About the Exemption for Large Operating Companies
January 12, 2024
- FinCEN Issues Proposed Deadline Extension for Certain Companies to File Beneficial Ownership Information Reports, Provides Further Guidance
September 28, 2023
- Revisiting the Corporate Transparency Act: The Latest Developments
August 24, 2023
- Know the Facts About Decennial Reporting
October 27, 2021
- UPDATE: Pa. Mask Mandate to End by June 28
May 14, 2021
- Pa. to Ease Restrictions, but Not Masking (Yet)
May 4, 2021
- PA to Relax COVID Restrictions on Restaurants, Others
March 15, 2021
- Pennsylvania Travel, Event Restrictions Eased
March 1, 2021
- Feds Set New Deal Reporting Thresholds
February 8, 2021
- UPDATE: Tis the Season for Decennial Reporting
December 21, 2020

- LATEST UPDATE: Business Closure List, June 2
June 2, 2020
- Feds Set \$2 Million Threshold for PPP Loan Audits
May 14, 2020
- Deferral of Tax-Exempt Debt Obligations May Result in a Reissuance
April 2, 2020
- Pa. Business Exemption Waiver Deadline Set for Friday
April 2, 2020
- Gov. Wolf Issues Stay-at-Home Order for 7 Counties
March 24, 2020
- LATEST UPDATE: Business Closure List
March 23, 2020
- LATEST UPDATE: Business Closure List
March 23, 2020
- UPDATE: Business Closure List, New Enforcement Deadline
March 21, 2020
- Governor Orders Immediate Closure of All Non-Life-Sustaining Businesses
March 19, 2020
- Do I Need to Close My Business? Guidance on Essential vs. Nonessential Businesses in Pennsylvania
March 17, 2020
- Barley Snyder Names Desmond and Tomevi Partners
January 3, 2020
- FTC Sets New HSR Deal Reporting Thresholds
June 7, 2019
- New Bidding Thresholds Up 2.3 Percent
February 11, 2019
- New FTC Guidance on Nonprofit Mergers and Acquisitions
November 9, 2018
- Bidding Thresholds for 2018 Rise
January 5, 2018
- Supreme Court Ruling Could Contradict Pa. Law
September 21, 2017
- '02 Grad and Attorney Dan Desmond to present Barley Snyder-Sponsored Scholarship to McCaskey High School Senior
May 2, 2016
- Municipal Bidding Thresholds for 2016
December 21, 2015

- Barley Snyder Attorney Daniel Desmond Graduates from Leadership Lancaster Core Class Program
June 22, 2015
- Dodd-Frank Update: How to Qualify for the End-User Exception to the Mandatory Clearing Requirement
November 2, 2013
- PA Act 129 Informs Landlords of When to Dispose of Tenant's Abandoned Property
March 14, 2013
- What Every Business and Lender Should Know About PACA
October 9, 2012

RELATED RESOURCES:

- Complying with FINCENs Beneficial Ownership Reporting Rule Under the Corporate Transparency Act Webinar Replay
January 23, 2024
- Pandemic Contingency Planning Webinar Replay
July 15, 2020